

# City of San Antonio Bid Tabulation

| Opened: June 4, 2004                            |  |                                     |                                   |                          |                          |                                |
|---|--|-------------------------------------|-----------------------------------|--------------------------|--------------------------|--------------------------------|
| For: Annual Contract for Alternators & Starters |  |                                     |                                   |                          |                          |                                |
| A004-05   |  | MkR                                 |                                   | Bid # 1                  | Bid # 2                  |                                |
|   |  | Big Moe Automotive Rebuilders, Inc. | Freightliner of San Antonio, Ltd. | Genuine Parts Co. (NAPA) | Genuine Parts Co. (NAPA) | O'Reilly Auto Parts            |
|   |  | 5096 Blanco, # 2                    | 8700 IH-10 East                   | 6374 Rittiman Road       | 6374 Rittiman Road       | 233 S. Patterson               |
|   |  | San Antonio, TX 78216               | Converse, TX 78109                | San Antonio, TX 78219    | San Antonio, TX 78219    | Springfield, MO 65802          |
| Item #  | Item Description   |                                     |                                   |                          |                          |                                |
| I.  | Exchange Units for Motorcraft Alternators  |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | 0%                                  | No Bid                            | -5%                      | -5%                      | -15%                           |
| B.  | Product identification   | Big Moe Automotive Rebuilders       |                                   | NAPA Raylock             | Wilson                   | Motorcraft                     |
| C.  | Type price schedule  | Government                          |                                   | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  | #A004-05-Gov                        |                                   | Raylock 13-299-5A        | Wilson May 5, 2004       | MC10B                          |
| E.  | Date of price schedule   | 05/28/04                            |                                   | 01/01/00                 | 05/05/04                 | 04/01/04                       |
| F.  | Price schedule column on which discount is based   | Price Each                          |                                   | Raylock 5A               | Wilson Golden Rod        | Jobber                         |
| II.   | Exchange Units for Delco-Remy Alternators Including C.S. and SI Series Alternators w/ Internal and External Regulators, 12 and 24 Volt |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | Not Given                           | Not Given                         | -5%                      | -5%                      | -5%                            |
| B.  | Product identification   |                                     | Not Given                         | NAPA Raylock             | Wilson                   | AC/Delco                       |
| C.  | Type price schedule  |                                     | Cost + 20%                        | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  |                                     | N/A                               | Raylock 213-244-903-5A   | Wilson May 5, 2004       | 1A-20R                         |
| E.  | Date of price schedule   |                                     | Not Given                         | 09/05/03                 | 05/05/04                 | 6/1/04                         |
| F.  | Price schedule column on which discount is based   |                                     | Not Given                         | Raylock Golden Rod       | Wilson Golden Rod        | Jobber                         |
| III.  | Exchange Units for Daimler/Chrysler Corporation Alternators  |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | 0%                                  | No Bid                            | -5%                      | -5%                      | -10%                           |
| B.  | Product identification   | Big Moe Automotive Rebuilders       |                                   | NAPA Raylock             | Wilson                   | Ultima                         |
| C.  | Type price schedule  | Government                          |                                   | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  | #A004-05-Gov                        |                                   | Raylock 213-244-903-5A   | Wilson May 5, 2004       | ULT-01, ULT-02, ULT-04, ULT-05 |
| E.  | Date of price schedule   | 05/28/04                            |                                   | 09/05/03                 | 05/05/04                 | 06/26/05                       |
| F.  | Price schedule column on which discount is based   | Price Each                          |                                   | Raylock Golden Rod       | Wilson Golden Rod        | Jobber                         |
| IV.   | Exchange Units for Motorcraft Starters   |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | Not Given                           | No Bid                            | -5%                      | -5%                      | -5%                            |
| B.  | Product identification   |                                     |                                   | NAPA Raylock             | Wilson                   | Motorcraft                     |
| C.  | Type price schedule  |                                     |                                   | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  |                                     |                                   | Raylock 244-401-5A       | Wilson May 5, 2004       | MC10B                          |
| E.  | Date of price schedule   |                                     |                                   | 04/05/01                 | 05/05/04                 | 04/01/04                       |
| F.  | Price schedule column on which discount is based   |                                     |                                   | Raylock 5A               | Wilson Golden Rod        | Jobber                         |
| V.  | Exchange Units for Delco-Remy Starters   |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | 0%                                  | Not Given                         | -5%                      | -5%                      | -5%                            |
| B.  | Product identification   | Big Moe Automotive Rebuilders       | Not Given                         | NAPA Raylock             | Wilson                   | AC/Delco                       |
| C.  | Type price schedule  | Government                          | Cost + 20%                        | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  | #A004-05-Gov                        | N/A                               | Raylock 244-401-5A       | Wilson May 5, 2004       | 1A-20R                         |
| E.  | Date of price schedule   | 05/28/04                            | Not Given                         | 04/05/01                 | 05/05/04                 | 6/1/04                         |
| F.  | Price schedule column on which discount is based   | Price Each                          | Not Given                         | Raylock 5A               | Wilson Golden Rod        | Jobber                         |
| VI.   | Exchange Units for Daimler/Chrysler Corporation Starters   |                                     |                                   |                          |                          |                                |
| A.  | Percent of discount offered  | 0%                                  | No Bid                            | -5%                      | -5%                      | -10%                           |
| B.  | Product identification   | Texas Alternator                    |                                   | NAPA Raylock             | Wilson                   | Ultima                         |
| C.  | Type price schedule  | Municipal                           |                                   | Jobber                   | Jobber                   | Jobber                         |
| D.  | Price schedule number  | #4779                               |                                   | Raylock 244-401-5A       | Wilson May 5, 2004       | ULT-01, ULT-02, ULT-04, ULT-05 |
| E.  | Date of price schedule   | 01/18/02                            |                                   | 04/05/01                 | 05/05/04                 | 06/26/05                       |
| F.  | Price schedule column on which discount is based   | Price Each                          |                                   | Raylock 5A               | Wilson Golden Rod        | Jobber                         |
|   | Delivery   | 3 Days                              | 1 Day                             | 1 Day                    | 1 Day                    | 1 Day                          |
|   | Terms  | 1%-10                               | Net 30                            | 2%-10th                  | 2%-10th                  | 2%-10th                        |

## City of San Antonio Bid Tabulation

|   |  |                                     |
|---|--|-------------------------------------|
| Opened: June 4, 2004                            |  |                                     |
| For: Annual Contract for Alternators & Starters |  |                                     |
| A004-05   | MkR  | Texas Alternator<br>5426 East IH-10 |
| <b>Item #</b>                                   | <b>Item Description</b>  | San Antonio,<br>TX 78219            |
| I.  | Exchange Units for Motorcraft Alternators  |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
| II.   | Exchange Units for Delco-Remy Alternators Including C.S. and SI Series Alternators w/ Internal and External Regulators, 12 and 24 Volt |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
| III.  | Exchange Units for Daimler/Chrysler Corporation Alternators  |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
| IV.   | Exchange Units for Motorcraft Starters   |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
| V.  | Exchange Units for Delco-Remy Starters   |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
| VI.   | Exchange Units for Daimler/Chrysler Corporation Starters   |                                     |
| A.  | Percent of discount offered  | 0%                                  |
| B.  | Product identification   | Texas Alternator                    |
| C.  | Type price schedule  | Municipal                           |
| D.  | Price schedule number  | # 0104                              |
| E.  | Date of price schedule   | 01/01/04                            |
| F.  | Price schedule column on which discount is based   | Each                                |
|   | Delivery   | 3 Days                              |
|   | Terms  | 1%-10                               |